



been working with the Business Department since 2005.

<u>you</u> chose thi FIRST COMPANY.

O After I graduated from college, It was my first priority to land a job, and THI is my first choice due to its proximity to where I live as well as that most of my relatives worked at THI. Also, I witnessed an event in THI, when I was in elementary, that made me feel eager and excited to join the company as soon as I finished college.

ABOUT YOUR WORK IN THI.

 I was a reliever clerk in the Hull Fabrication department before I joined the Business department. Each staff member in the business group is assigned a ship/vessel. My responsibilities cover the arrangements needed for my assigned vessels; from steel cutting to delivery during the arrival of owner's

representatives and ship management with its crew handling their respective accommodations. It is part of my job to manage ship's ceremonies, billings, and preparation of necessary documents to be submitted to Marina, and the like. As part of our new group objectives, I am tasked to act as an arbitrator between the Production side and Tsuneishi Japan Business PIC & Owners, and monitor the Owner's supplies except general specs.

MAKE YOU FEEL A SENSE OF Satisfaction with your JOB?

Meeting and dealing with customers with different nationalities, personalities, and culture is part of our job. Having to know that they appreciate my work, happy and satisfied that they would love to come back gives me a sense of satisfaction.

HOURENSOU. Houkoku means Report/ REN: Renraku means Contact, SOU: Soudan means Consultation. Since a part of our job is dealing with different nationalities, culture and personalities, at times, conversation/ discussion can lead to misunderstanding on both sides. Thus, HOURENSOU is very important in every task.

O: A THI EMPLOYEE SHOULD HAVE?

O Passion. We should have love for our chosen job or career because if you love your job, hard work, perseverance, determination and everything else will follow

YOU HAVE GROWN PROFESSIONALLY?

O Having to deal with colleagues and customers helped develop both my personality as well helped me develop professionally. It helps me become more confident as I am usually shy and quiet. My training in Japan also helped me become more responsible, self-sufficient, efficient, and self-aware by enabling me to manage my stress well while at work.

WHAT ARE YOU FOND OF?

 I am a homebody. I love listening to music, watching TV, and engaging in social media. I love spending my time with my son at home, and or travel with my family or friends during holidays, if budget permits.



She has a clear head and mind...

"I have seven staffs and all are ladies and country-bred. Ana-chan ("Chan" is a form of san used to refer to children and female family members, close friends and the like.) is one of staffs who is quite shy and "gwapa" (beautiful). I've been working with her since I was assigned in THI in 2008 in the Business Department. I evaluate highly based on my own policy of completing a job; that is, her routine work should be completed properly and without obstruction on production. She accepts my ordinary view without objecting. Further, she is trying to perform her job effectively and efficiently based on normal procedure. Tough and young, Ana has a clear head and mind. She will become a better leader in the near future."

TSUNEISHI FOUNDATION (CEBU), INC.

TFCI AWARDS SCHOLARSHIP GRANTS FOR SY2017-2018

May 23, 2017 - Tsuneishi Foundation (Cebu), Inc. (TFCI) supports and inspires students to value education, and to help qualified high school students and college students continue and complete their studies. The foundation awarded scholarship grants to 135 high school scholars, 22 college scholars, and technical/vocational scholars for the school year 2017~2018 in a gathering held at Tsuneishi Heavy Industries Training Center.

TFCI is committed to maintaining close and positive relationship with

partner schools like the University of San Jose-Recoletos, University of Cebu and Cebu Institute Technology-Tuburan Campus. Through this parternship, TFCI was able to produce outstanding students with honors in the field of engineering. There were 13 college and vocational scholars graduated in 2017, and received a commendation the awarding during ceremony. From the 13 graduates, five of them graduated as magna cum laude and cum laudes. Since 2014, TFCI already have 19 scholars who graduated from college, six of which is currently working in its shipbuilding division.

The scholarship grants for college and vocational courses also offers Onthe-Job-Training in the shipbuilding division, a great opportunity for scholars to learn first-hand know-how about shipbuilding business.

The TFCI high school scholarship program was launched in 2010 and the college scholarship program started a year after.

TFCI is guided by its mission to develop the

total potentials of the beneficiaries resulting to an improved economic status of the family that shall eventually strengthen the relationship and other key life values among them and of the entire community. The foundation shall exhaust all means to enrich people's lives by providing support to the local community students a quality education, a better education facility to its local community, as well as provide significant community contributions.



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EMPLOYEES DEVELOPMENT

2017 JOB GRADE 6 & 7 LEADERSHIP SYNERGY PROGRAM

JANICE VILLAMOR

ollowing from the positive impact of last year's 3 batches of Leadership Synergy Program for THI key team leaders, the management trickles down the learning and experiences to our Job grades 6 and 7 employees.

Held at RAFI's- Kool Adventure Camp, this year's participants were able to build and connect a mindset of synergy with the camp graduates. This also helps in the sustainability of playing to win and promoting a collaborative THI culture.

The program is designed to develop or further leadership efficiency and effectiveness as well as promote a motivational climate focusing on attitude, tolerance to adversities, and the ability to anticipate problems.

This year's participants were Job Grades 6 and 7 staff and engineers. Divided into two batches, the training was held on May 10 thru May 12,

and May 25 thru May 27. The trainees went thru both indoor and outdoor challenges. The different activities promoted the value of trust, accepting challenges and believing at one's self. Aside from the soft skills learned, this also afforded a venue to allow everyone to learn more about each other.

This batch of trainees was made possible by the support of the management. Mr. Mishima and Mr. Danjo visited the

participants at the camp site and presented the challenges and directions of THI. Collectively, they motivated the participants to do their best and to work hard for the benefit of their families as well as contribute in overcoming the company's challenges, to apply what is learned at work, and encouraged participants to enjoy the training.



SHIPS UPDATE

SHIP'S DELIVERIES FOR THE MONTH OF FEBRUARY-APRIL



SC-261 'MV' BENFICA, an 81,600 MT type bulk carrier was delivered on March 8, 2017 to OMC Shipping Pte. Ltd. She was set to sail going to Singapore for bunkering and then to Argentina for soybean loading. (Onset photo) Ship's drawing contest winners from Langub and San Roque Elementary School received a school bag and a commemorative T-shirt of the ship from the ship's captain.

MT type bulk carrier was delivered on April 12, 2017 to OMC Shipping Pte. Ltd. She was set to sail going to Singapore for bunkering and then to Brazil for her first cargo loading. (Onset photo) Ship's drawing contest winners from Nangka Elementary School received a school bag and a commemorative T-shirt of the ship from the ship's captain.

type Handymax bulk carrier was delivered on

March 28, 2017 to Sun Leaf Shipping S.A and Toko

Kisen Co., Ltd. She was set to sail going to Australia

for silica sand loading. (Onset photo) Ship's drawing

contest winners from Buanoy Central Elementary

School received a school bag and a commemorative

T-shirt of the ship from the ship's captain.



SC-263 'MV' MEDI KAZAHAYA, an 81,600 MT type bulk carrier was delivered on March 25, 2017 to Grand Blue Shipping Pte. Ltd. She was set to sail going to Singapore for bunkering. (Onset photo) Ship's drawing contest winners from Buanoy Central Elementary School received a school bag and a commemorative T-shirt of the ship from the ship's captain.



SC-316 'UTSUMI', a 3,200 PS Type Pusher Boat was delivered on February 15, 2017 to Kambara Tug Marine & Services Co., Ltd. She was set to sail going to TSUNEISHI SHIPBUILDING CO., LTD. (Onset photo) Ship's drawing contest winners from Balamban Central Elementary School received a school bag and a commemorative T-shirt of the ship from the ship's captain.



Winners have the privelege to board the ship and see what's inside it. They also get a free lunch together with their teachers.

NEWS & UPDATES

TSUNEISHI HEAVY INDUSTRIES (CEBU), INC. FINANCE SECRETARY **DOMINGUEZ VISITS** TSUNEISHI



of Finance Department paid a visit to Tsuneishi's shipyard in Balamban, Cebu through the invitation of the Embassy of Japan. THI President Akihiko Mishima welcomed the secretary and his spouse Mrs. Cynthia Dominguez, Andrews together with AboitizLand President & CEO Andoni Aboitiz and other company

THI-Business officials. Group presented a brief company overview, products and corporate social responsibility initiatives. They were also given a tour of the shipyard and its facilities.

THI DONATES COMPUTER TO PUBLIC SCHOOL



April 4 - To welcome the next school year on a charitable note, Tsuneishi Heavy Industries (THI) donated ten used computer units Balamban to Elementary Central School, Cebu, through its philanthropic-arm Tsuneishi Foundation (Cebu), Inc. (TFCI). THI-EDP Group Assistant to Admin Director Rvo Kaizaki turned over the ten used computer units to the school's administrative

staffs. pre-used The computers are all in good working condition installed with basic operating system, etc.

Driven with strong THI passion, through TFCI makes every effort to substantiate and manifest commitment through various donations to improve the lives of the school children and to sustain growth of its community.

April 9 – The Tsuneishi Community Service Club in coordination with the Local Government Units of Buanoy, Balamban, Cebu spearheaded a street cleaning activity to contribute to the health and welfare of the town. Around 20 employee-volunteers helped sweep and gather garbage in the area of Buanoy birthing center, health center, day care center and public market. The group also donated four sets of garbage bins, one each per area, and 20 additional customized Tsuneishi

containers. garbage activity is conducted yearly in different areas of the town.



NEWS & UPDATES

TSUNEISHI GROUP (ZHOUSHAN) SHIPBUILDING, INC

TZS RECEIVES THE 2017 INDUSTRY LEADING COMPANY AWARD



In recognition of its contributions toward economic and social development in the Daishan

region, TZS received the "2017 Industry Leading Company Award." This award is given to companies

with outstanding overall strengths, including advanced technical skills and sustained

competitiveness, and it is hoped that TZS will help lead the economic development of the entire Daishan region. The awards ceremony was held at the Daishan County Government Offices, with Deputy General Manager Li Jia Liang in attendance, and the award was presented by Daishan County Supervisor Zhou Guozhong.

TZS has received this Industry Leading Company Award six times consecutively since 2012.

TSIINFISHI SHIPRIIII DING

COLORFUL INTERNATIONAL CHERRY BLOSSOM VIEWING EVENT



cherry blossom viewing event sponsored the **TSUNEISHI** SHIPBUILDING Overseas Operations Division was held at the Hirakiyama Flower Park on Hakata Island, with 38 people in attendance, including sixth-year trainees from overseas, in-house transferees from THI, and employees of TSUNEISHI IRON WORKS. With general affairs managers from THI and TZS also

taking part, it was a colorful event filled with enthusiastic discussions in three languages (Japanese, Chinese, and English) on topics related to overseas factories. Various TSUNEISHI GROUP companies plan to continue pursuing activities such as these to offer an experience of Japanese culture and to promote better in-house communication.

NEWS & UPDATES

TSUNEISHI GROUP

NEW EMPLOYEES OF 2017



The TSUNEISHI GROUP held a training camp for 89 new employees. The training program had trainees living under the discipline of "no smoking", "no drinking alcohol," "no smart phones," and "zazen (meditation)
practice starting at
6 AM". It included
from "classroom studies"
to "group work" and "table
manners". In addition to
studying the TSUNEISHI

GROUP's company philosophy and its various businesses, these employees improved their awareness

Balita

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and manners as members of society and deepened their understanding of teamwork and synchronization.

The lessons learned at this workshop will help employees to take pride in being responsible for the future of TSUNEISHI GROUP, regardless of the various challenges ahead, and to take on such challenges with a bold and positive attitude.

TSUNEISHI GROUP

"SHAKE-OUT AND SAFETY ASSURANCE DRILLS" CONDUCTED TO SAVE LIVES DURING EARTHQUAKES

As part of their disaster prevention activities, 20 TSUNEISHI GROUP companies jointly conducted shake-out drills and safety assurance drills. Shake-out drills reinforce safety behavior that helps to protect people during earthquakes. Upon receiving an

in-house announcement of an earthquake, the participants practiced how to quickly get refuge, such as under a desk, and also rehearsed the three steps of "getting low, covering your head, and staying in place." Afterwards, they also took part in safety assurance drills, including use of mobile



phones.

Drills were conducted on March 10, in memory of the Great East Japan Earthquake that occurred in March 2011. This year marks the third time these drills were undertaken.

► ABOUT THE COVER: MANGGAHAN FESTIVAL - Guimaras is known around the globe for producing the most luscious and the sweetest mangoes, thus, they have an annual celebration termed as Manggahan Festival, (Mangga is the local term for mango.) Manggahan Festival is a month long celebration of Guimaras' rich culture, and their feast of thanksgiving for having bestowed a rich land where delicious mangoes are being grown. One of the events is the Cultural Show, where in different groups from different baranggays perform a dance showcasing their colourful way of life in Guimaras and always highlighting the mangoes.